



MAKING MOVES MATTER

Senior Wellbeing Consultant - Job Description

The Company

Making Moves are a commercial property startup based in Shoreditch. Our team comprises of 18 current employees with plans to grow the team extensively over the next five years.

We are continuing to shake up the property industry, with our modern approach to advising fast-growing creative, fashion and technology companies on their office moves across Central London.

Making Moves Matter is the newest department in the Making Moves portfolio. Whilst we have always worked with businesses on their workplace strategy, Making Moves Matter considers the health and wellbeing of the people using the workplace. We take a holistic approach focusing on all aspects of wellbeing: Culture, Health, Environment and Work.

Role Purpose

- To work with our clients, creating and implementing a workplace wellbeing strategy
- To officially launch Making Moves Matter and to lead the wellbeing team

Roles and Responsibilities

- Lead the wellbeing team including launching Making Moves Matter into the market
- Develop business strategy for increasing the client base and driving revenue
- Look to expand the team when client base increases
- Fully integrate Making Moves Matter into the Making Moves offering to clients
- Meet with clients and present the business case for Making Moves Matter
- Carry out in-depth consultations with senior members of staff
- Design and lead employee focus groups and interviews
- Design and distribute employee surveys
- Collect data from employee surveys and focus groups, statistically analyse and present in report format
- Compile comprehensive client reports outlining key areas of change
- Create and deliver a wellbeing implementation plan
- Maintain and build relationships with external service providers and company partners
- Keep up to date on current wellbeing and workplace trends
- Contribute to marketing content strategy to promote Making Moves Matter - blog posts, events, website, social media and podcasts

Business Development

- To source own clients for Making Moves Matter
- Work alongside Agency and Project Management teams to pitch and deliver a workplace wellbeing strategy and cross sell Making Moves Matter
- Pitch and present Making Moves Matter to existing clients independently
- Develop client pipeline and ensure steady flow of business throughout the year

Skills and Experience

- Relevant qualification specific to workplace wellbeing
- Knowledge of health and wellbeing in the workplace
- Knowledge and experience of the commercial property industry
- Proven sales and pitching experience
- Experience communicating with company stakeholders and senior business leaders
- Experience leading and expanding a team

Salary and Benefits

- 25 days annual leave
- An additional day's holiday for your birthday
- Full training and development programme and access to external training courses
- Team annual trip (Performance Based - Berlin 2017, New York 2018)
- Subscription to Company perks scheme
- Access to free private GP clinics and unlimited appointments
- Professional development and training
- Subscription to Busuu - the language learning app
- Cycle to work scheme
- Monthly and Quarterly Team Socials
- Best office in Shoreditch
- Free fruit, coffee and snacks